

## Tamara Korassa

Partner

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## ciate not only the **practice areas**

- Business Advice and Transactions
- Lending & Security Placement
- Commercial Real Estate & Development
- Construction Law
- Municipal Law

#### education

Concordia University College, B.A. (with High Distinction) University of Alberta, M.B.A. University of Alberta, J.D.

#### admissions

Alberta, 2013

# Tamara is an in-demand solicitor whose clients appreciate not only the depth of her skill but the practical and strategic insight she offers.

Tamara primarily practices in the areas of corporate and commercial law and assists her clients throughout the lifecycle of their business from establishment or purchase to ongoing operations, to governance and strategy to growth through financing, employee and other equity investments to exit strategies including sale, corporate and tax reorganizations and succession arrangements. Tamara takes a comprehensive and practical approach when advising all manner of business vehicles including corporations, partnerships, joint ventures, not-for-profit entities, charities, public-private partnerships, and municipal entities.

Her clients also rely on her trusted advice with respect to commercial real estate, leases, secured financing (both for banks and borrowers), non-traditional lending and borrowing, and all manner of commercial agreements including distribution agreements, confidentiality and non-disclosure agreements, and asset leases and licenses.

Tamara's work and portfolio include:

- Structuring a mid-sized national debt buyer holding \$1B in paper and advising on purchases, financing arrangements and growth planning
- Advising on the complex restructuring and sale of a family business in the mining industry to a foreign owned corporation
- Acting as borrower's counsel securing a large construction loan for an affordable housing management body involving complex multiparty financing and ownership agreements.
- Providing ongoing general and contract management advice to a group of companies providing trucking and hauling services primarily to the oil and gas industry
- Negotiating and facilitating the financial close for a large P3 Project at a major international airport
- Acting as purchaser's/borrower's counsel for a successful Western Canadian real estate development firm with assets in retail, mixed use, industrial, office and senior's housing
- Working with a number of small and mid-sized family enterprises
- Acting as second counsel on the sale of the assets of a conglomerate of family run businesses in agricultural supply

Tamara was previously the author of the <u>Alberta Corporation Manual</u>, an annually-updated manual published by Thomson Reuters containing commentary on corporate law, departmental practice and procedure notes, and a collection of forms and precedents. She has also taught at MacEwan University School of Business. Tamara currently sits on the board of the Canadian Light Source – Canada's Syncrotron – one of Canada's largest scientific research projects.



### Tamara's Associations

- Law Society of Alberta
- Canadian Bar Association



Tamara Korassa Partner